

## PERIODIC DISCLOSURES

FORM NL-40

### Business Acquisition through different channels

Insurer: EXPORT CREDIT GUARANTEE CORPORATION OF INDIA LTD Date: 31/12/2011

Registration No 124 Date of Registration : 27th Sept. 2002

*(Premium ₹ in Lakhs)*

Business Acquisition through different channels									
Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	NA	NA	NA	NA	NA	NA	NA	NA
2	Corporate Agents-Banks	63	108.33	60	99.25	110	351.23	235	552.06
3	Corporate Agents -Others	NA	NA	NA	NA	NA	NA	NA	NA
4	Brokers	75	438.49	87	406.88	145	1422.13	207	1599.02
5	Micro Agents	NA	NA	NA	NA	NA	NA	NA	NA
6	Direct Business	1114	8468.68	1008	9379.59	3321	23697.64	3168	23658.92
	Total (A)	<b>1252</b>	<b>9015.50</b>	1115	9885.72	<b>3576</b>	<b>25471.00</b>	3610	25810.00
1	Referral (B)	NA	NA	NA	NA	NA	NA	NA	NA
	Grand Total (A+B)	<b>1252</b>	<b>9015.5</b>	1115	9885.72	<b>3576</b>	<b>25471.00</b>	36110	25810.00

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold